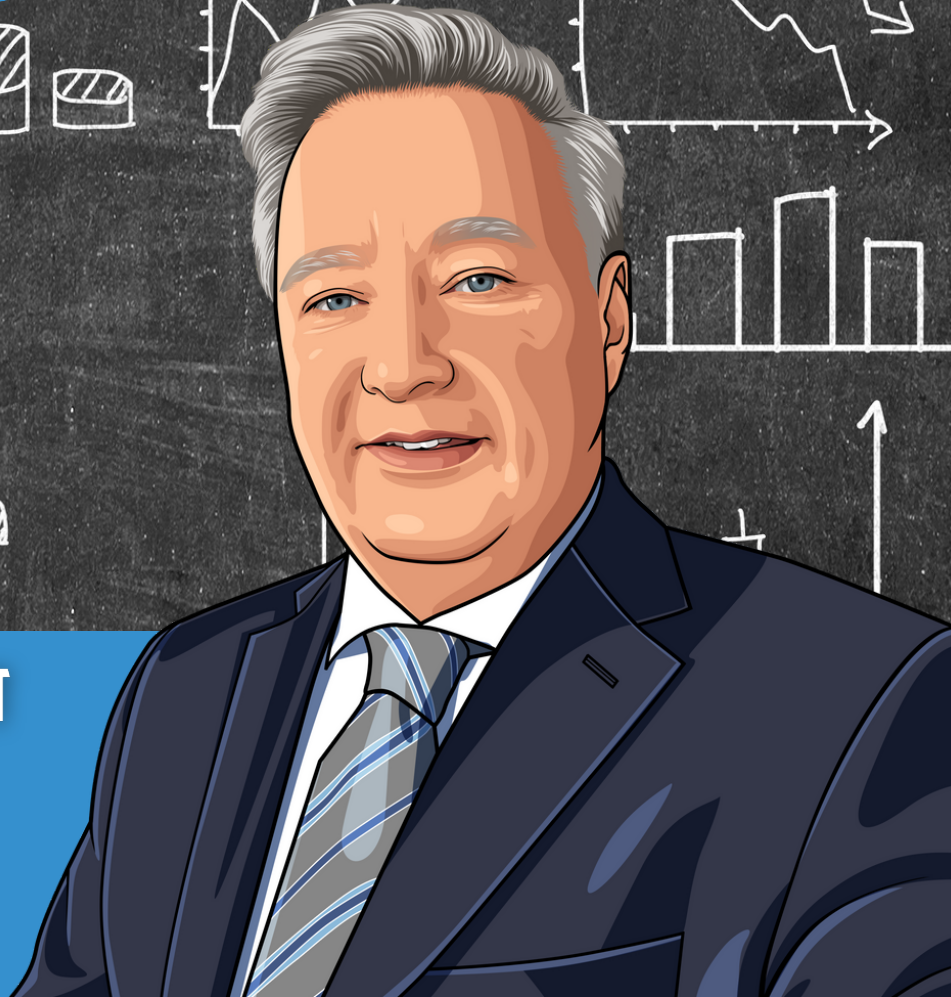


MAXIMIZE YOUR HOSPITAL'S VALUE ANALYSIS PROGRAM



VALUE ANALYSIS EXPERT

POWER
SUPPLY

Stephen B. Kinsella | President
Data Leverage Group, LLC

Power Supply Value Analysis Expert™:

Maximize Your Hospital's Value Analysis Program

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Unlock the Power of Value Analysis for Healthcare Efficiency:

Achieving true empowerment in value analysis goes beyond superficial efforts. It's the key to seizing opportunities and discovering operational efficiencies that drive success. As a healthcare value analysis director, you understand the importance of effective value analysis. But how can hospitals truly reach that goal?

Leadership and Key Players' Buy-In: The Catalyst for Success:

Leadership and buy-in from crucial stakeholders, such as surgeons, C-suite executives, and department heads, form the foundation for successful value analysis. Aligning everyone involved in the value analysis process is vital. It ensures a collaborative environment where no one circumvents the system to push personal preferences or device representative requests.

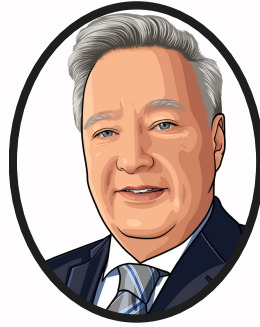
Foster Healthy Collaboration for Optimal Outcomes: Collaboration is the lifeblood of a thriving value analysis program. Without it, hospitals rarely achieve their desired results. By guiding providers in selecting products and services based on their value to the organization and patients, rather than personal preferences, value analysis becomes a strategic approach. It demands discipline, collaboration, and accountability.

Take Control of Your Value Analysis Process: Start making a difference in your value analysis process today by dedicating 30-60 minutes to mapping out your workflow. Evaluate stakeholder involvement and ensure a shared understanding of the process. Identify areas that need improvement and highlight successful practices. With a well-defined plan, step up as a leader and bridge any existing gaps.

Supercharge Collaboration, Communication, and Visibility: Leveraging technology can help you maximize collaboration, streamline communication, and provide unparalleled visibility into the entire value analysis process. These solutions can help you transform your workflow to reclaim valuable time and empower you to make informed decisions while increasing accountability and establishing a new standard for productivity.

Have more value analysis questions? Contact Stephen at: skinsella@dataleveragegroup.com

Power Supply Value Analysis Expert™ Biography:



STEPHEN B. KINSELLA

President  DATA LEVERAGE GROUP

Stephen B. Kinsella is the founder and principal of Data Leverage Group, LLC. He is a supply chain management professional with over 20 years of experience in the healthcare supply chain. As President of DLG, Steve is responsible for the strategic direction of DLG. He is also responsible for all business development and strategic partnerships. In the past, Steve has helped many healthcare organizations to assess and identify non-labor savings opportunities, from operational redesign and improvement projects to extensive supply cost reduction. His focus has been to identify quantitative, data driven opportunities for savings and improvements that support quick implementation by working closely with supply chain and value analysis teams.

For all your value analysis questions, you can contact Stephen at skinsella@dataleveragegroup.com or visit the DLG team at dataleveragegroup.com



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