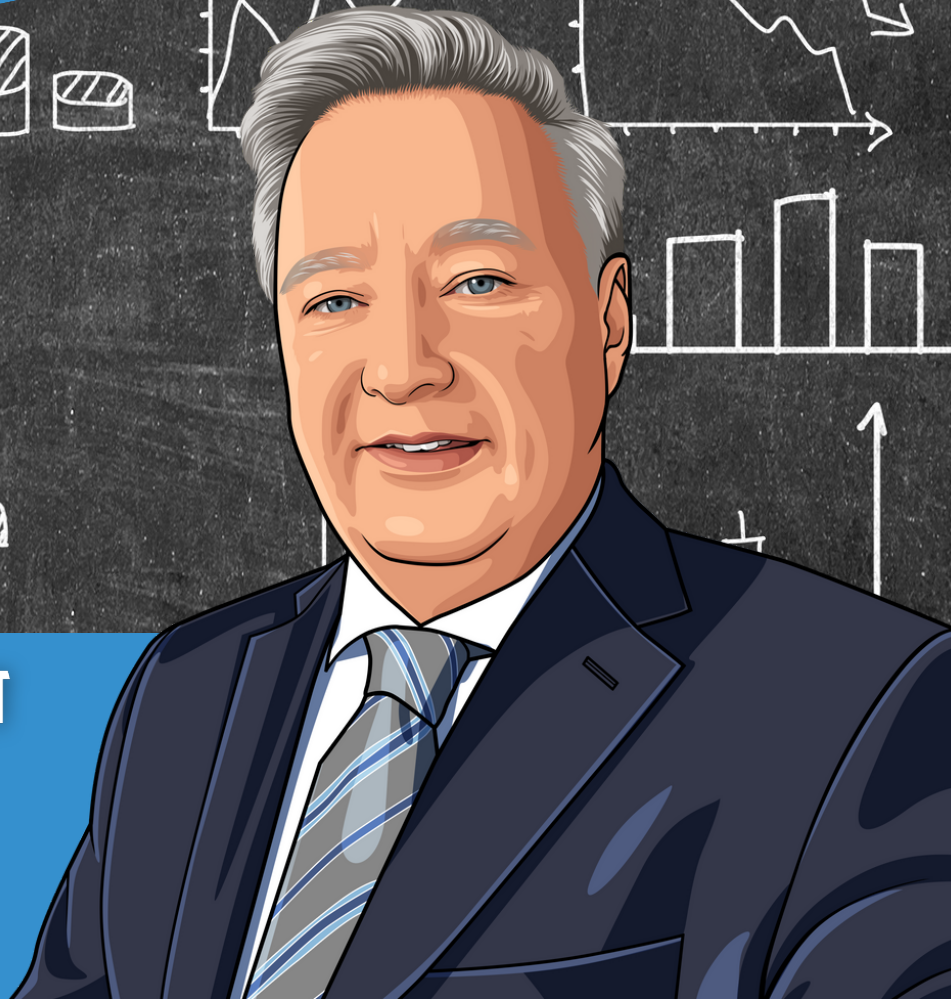




WHY WORKFLOW SOLUTIONS WITHOUT ADAPTABILITY **FAIL**



VALUE ANALYSIS EXPERT

POWER
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Stephen B. Kinsella | President
Data Leverage Group, LLC

Power Supply Value Analysis Expert™:

Why Workflow Solutions Without Adaptability Fail

Stephen B. Kinsella | President Data Leverage Group, LLC

When it comes to value analysis and workflows, there are so many organizational variables: staffing structure, culture, policies, priorities, and other factors. This makes a “one size fits all” approach impossible; adaptability is crucial for success because no two value analysis programs are **EXACTLY** the same. So, workflow tools must be nimble.

What sort of adaptability do you need when it comes to value analysis? Value analysis solutions must deliver flexibility with your program’s intake forms and checklists, along with process steps, tasks, and milestones. These are all critical aspects of value analysis that require adaptability by the solution of choice.

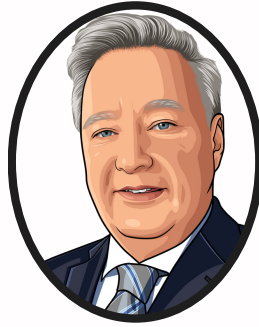
The key advantage of using one adaptable platform for value analysis and supply chain workflows is that it will establish a central hub for stakeholders to share information in an organized way. If adapted properly, it will drive efficiency by reducing time and eliminating waste from work streams so you can focus on what really matters. Fishing through emails, chasing multiple versions of spreadsheets for answers, and wondering “who’s waiting on who for what” is not a recipe for efficiency. Quite the contrary. This can add up to countless hours that supply chain and value analysis professionals don’t have the luxury of wasting.

As leaders continue to ask supply chain and value analysis operations to do more with less, efficiency is essential. The current landscape requires more responsibility but fewer resources. This trend is not going away. In fact, it’s accelerating. Spending endless hours tracking down emails, documents in shared drive folders, or decisions documented in some elusive MS Word document from six months ago, is no longer a viable option.

The Bottom Line: Software workflow solutions can have amazing advantages over old-fashioned paper, emails, and spreadsheets. But they must be **adaptable**. Otherwise, you compromise your process and don’t get what you need most: **TIME!**

Have more value analysis questions? Contact Stephen at: skinsella@dataleveragegroup.com

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STEPHEN B. KINSELLA

President  DATA LEVERAGE GROUP

Stephen B. Kinsella is the founder and principal of Data Leverage Group, LLC. He is a supply chain management professional with over 20 years of experience in the healthcare supply chain. As President of DLG, Steve is responsible for the strategic direction of DLG. He is also responsible for all business development and strategic partnerships. In the past, Steve has helped many healthcare organizations to assess and identify non-labor savings opportunities, from operational redesign and improvement projects to extensive supply cost reduction. His focus has been to identify quantitative, data driven opportunities for savings and improvements that support quick implementation by working closely with supply chain and value analysis teams.

For all your value analysis questions, you can contact Stephen at skinsella@dataleveragegroup.com or visit the DLG team at dataleveragegroup.com



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